

### Published Date: 17 August 2024

# » Opportunity «

Asst. Manager- Sales

### JOB RESPONSIBILITY

- Develop and implement company's marketing, sales strategies, forcast and achieve targets through monitoring & guiding Area Managers in assigned area
- Build & nurture relationship with healthcare professionals to influence prescription pattern & sales
- Successful implementation of long term and short-term sales strategies in the field
- Acheive monthly sales target achievement & sales performance of assigned area
- Must have strong leadership & communication skills, sales acumen, commercial awareness, confidence and active listening skills
- Should have analytical skills & "Can Do" attitude and positive frame of mind for executing sales strategy
- · Execute action plan to increase sales and meet company goals
- Visit markets regularly to monitor availablity of the products and activities of team members
- · Honesty, sincerely and intensity towards the company and himself

### ELIGIBILITY

- Bachelor/ Master degree from any discipline (Science up to HSC is preferable)
- Minimum 3-4 years working experience as a Asst. Manager- Sales at any reputed pharmaceuticals company
- · Must be computer proficiency in MS Officer

SALARY Negotiable **OTHER FACILITIES** Provident Fund, Gratuity, Festival Bonuses. Health Service benefits as per company policy. JOB NATURE Full-Time JOB LOCATION Anywhere in Bangladesh

### APPLY PROCEDURES

Interested candidates fulfilling the above-mentioned criteria are requested to apply through

addinpharma.com/careerjob or info@addinpharma.com within 26 August 2024

(Please indicate the job title in the subject header)

## Company Information

# Ad-din Pharmaceuticals Ltd

Head Office:

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